

Data Management for State Governments and Education

Kiteworks + Wasabi: End the Security vs. Cost Trade-off



The Data Management Challenge

State governments and education organizations face increasing headwinds: budget pressures from expiring federal aid and rising costs, an IT expertise shortage, and massive data volumes to manage under strict compliance mandates. The Kiteworks and Wasabi joint solution addresses them with top-level security and compliance and 70% storage cost savings, eliminating the false choice between affordable storage and immutable storage. It also simplifies operations with friendly cloud interfaces and delivers comprehensive compliance reporting that streamlines audits.

The Joint Solution

This partnership combines Kiteworks' secure-by-design managed file transfer platform with Wasabi's cloud storage to create comprehensive data management without compromise.

Business Impact

Organizations implementing this joint solution experience significant operational and financial improvements through automated processes and cost-effective storage.

- **Financial Benefits:** 70% reduction in storage costs by eliminating data transfer fees and reducing operational overhead
- **Operational Efficiency:** Up to 80% faster compliance audit preparation through automated reporting and comprehensive audit logs
- **Security Enhancement:** Zero-trust architecture and end-to-end encryption reduce data breach risk and associated costs
- **Staff Productivity:** Automated workflows replace manual file sharing processes, reducing training requirements and support tickets
- **Simplified Management:** Unified platform reduces complexity and training while improving overall security posture across departments

Solution Highlights



Government-Grade Security



70% Lower Storage Costs



Unlimited File Sizes



Automated Governance and Audit Logging

Law Enforcement Operations

Police departments and sheriff’s offices require secure evidence management with strict chain of custody documentation and controlled access for legal proceedings.

- **Body Camera Evidence:** Store and share footage up to 16TB with prosecutors and defense attorneys while maintaining CJIS compliance
- **Surveillance Archives:** Centralized storage for security camera footage with instant access for investigations and long-term retention
- **Case File Management:** Secure collaboration between departments, courts, and legal teams with comprehensive audit logs
- **Chain of Custody:** Automated documentation tracks every access and modification for court admissibility
- **Multi-Agency Sharing:** Controlled access enables secure collaboration between local, state, and federal agencies

Government Records Management

State and local agencies must balance transparency requirements with data security while managing massive document archives.

- **Long-term Archives:** Immutable storage for legal documents, administrative files, and public records with easy retrieval
- **Emergency Response:** Rapid access to critical documents during disasters or emergency situations
- **Inter-Agency Coordination:** Secure sharing of sensitive information between departments and jurisdictions
- **Audit Preparation:** Automated compliance reporting reduces audit preparation time by up to 80%

Higher Education Excellence

Universities manage sensitive research data, student information, and educational content while complying with federal funding requirements.

- **Research Data Security:** Store and share sensitive research datasets of unlimited size while protecting private data in transit and with immutable storage at rest
- **Faculty Collaboration:** Secure channels for sharing research with external partners and peer reviewers
- **Student Privacy Protection:** FERPA-compliant immutable storage and sensitive data exchange of educational records and course materials
- **Grant Compliance:** Automated audit logs satisfy federal funding agency reporting requirements
- **Remote Learning Infrastructure:** Secure delivery of course content, assignments, and recorded lectures to distributed learners
- **Institutional Archives:** Long-term storage for academic records, research outputs, and institutional knowledge

Compliance Highlights

- CCPA
- CJIS
- CMMC
- FedRAMP
- FERPA
- GDPR
- UK GDPR
- HIPAA
- ISO 27001
- PCI DSS
- SOC 2
- And more...

Campus and Community Safety

Educational institutions and municipalities require comprehensive surveillance data management with controlled access for security operations.

- **Campus Security:** Store surveillance footage from multiple camera systems with instant access for investigations
- **Emergency Response:** Rapid access to security footage during active incidents or emergency situations
- **Investigation Support:** Secure sharing of relevant footage with law enforcement while maintaining privacy controls
- **Compliance Reporting:** Automated documentation for safety audits and regulatory reporting requirements
- **Access Control:** Role-based permissions ensure only authorized personnel access sensitive security footage