

# REPRESENTATION PORTFOLIO

*Mozambique – Angola – Cape Verde – Portugal – Spain – Brazil*

# THE COMPANY

DSSI supports its partners in selecting, implementing, and managing the best IT solutions by combining a portfolio of leading vendors with specialized pre-sales, implementation, and support services.

## **TECHNOLOGY THAT ENSURES PERFORMANCE, SECURITY, AND CONTINUITY**

With a certified and experienced technical team, DSSI provides close guidance and tailored solutions to meet the specific needs of each organization, focusing on efficiency, reliability, and sustainable growth.

## LOCAL PRESENCE WITH GLOBAL CAPABILITY

With operations in 6 countries across 3 continents, DSSI has been expanding its reach, ensuring close relationships with partners and the ability to respond effectively in diverse markets.

This international presence enables the combination of local expertise with a consistent approach, ensuring quality, ongoing support, and adaptability to the demands of each unique context.



## SOLUTIONS ALIGNED WITH ORGANIZATIONAL CHALLENGES

DSSI offers a comprehensive portfolio of IT infrastructure solutions, carefully selected to address the critical needs of organizations, from data protection to network management and digital security.

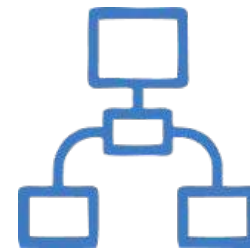
### ITS AREAS OF FOCUS INCLUDE:



**Storage, Backup, Archive, Sharing and Virtualization**  
for protection and efficient data management.



**Monitoring and Help Desk,**  
for greater visibility and operational control.



**Networking,**  
to ensure reliable, high-performance connectivity.



**Security and Mobility,**  
for continuous protection and secure access.



**Cloud,** for flexible and scalable storage and infrastructure.

# MANUFACTURERS

DSSI 

Storage,  
Backup,  
Archive, Sharing  
and Virtualization



 **CrashPlan**

**Kiteworks**

 **MailStore**  
by opentext

**NAKIVO**

 **PROXMOX**

**QNAP**

Monitoring  
and Help Desk



 **ManageEngine**

**riverbed**

 **RoomAlert**  
We've got this.

 **SOLARWINDS**

Networking



 **peplink**

 **perle**

 **Progress**

**riverbed**

 **UBIQUITI**  
NETWORKS

Security  
and Mobility



 **cyberhaven**

 **CYBER  
SENTRIQ**

 **K7 SECURITY**

 **ManageEngine**

 **SOLARWINDS**

 **SOPHOS**  
DEFEAT CYBERATTACKS

 **tenable**

Cloud



 **wasabi**



# STORAGE, BACKUP, ARCHIVE, SHARING AND VIRTUALIZATION



## STORAGE, BACKUP, ARCHIVE, SHARING AND VIRTUALIZATION



CrashPlan offers a secure, scalable and easy-to-implement backup solution, ensuring the continuous protection of organizations' critical data through endpoint, server and SaaS application backups, such as Microsoft 365 and Google Workspace, providing comprehensive coverage across the entire information ecosystem.

Prepared to respond to any scenario, from human error and device loss to ransomware attacks or unforeseen disasters, it enables fast and effective recovery, ensuring business continuity.

In addition to backup, it supports ransomware recovery, data migration and retention for legal purposes, making it an essential element in the information security strategy.



## STORAGE, BACKUP, ARCHIVE, SHARING AND VIRTUALIZATION

### Kiteworks

Kiteworks is a secure file sharing solution for sensitive information, ensuring full control over access, usage and the protection of data.

Designed for organizations that handle critical data, it ensures the confidentiality and integrity of files throughout their entire lifecycle, from transfer through to storage and management.

With features such as end-to-end encryption, multi-factor authentication, granular access control and activity logging, it combines ease of use with high security standards, while remaining compliant with regulations such as GDPR, HIPAA, CCPA and NIS2.

Additionally, Kiteworks integrates with cloud providers such as Microsoft 365 and Google Workspace in order to authenticate via Single Sign-On (SSO). It also enables connection to data sources such as SharePoint and OneDrive, facilitating the centralization and secure management of information.



## STORAGE, BACKUP, ARCHIVE, SHARING AND VIRTUALIZATION



MailStore enables organizations to archive email securely, transforming it into an accessible and structured resource.

Through automatic archiving based on defined policies, it ensures archiving outside the email server, provides deduplication, compression and indexing without affecting the user experience, while maintaining the integrity and availability of information.

Users can access the email archive at any time via the Microsoft Outlook add-in, Client or browser, ensuring compliance, security and continuity in access to business communications.



## STORAGE, BACKUP, ARCHIVE, SHARING AND VIRTUALIZATION

### NAKIVO®

NAKIVO Backup & Replication is a backup and disaster recovery solution for virtual environments (VMware, Hyper-V, Nutanix and Proxmox), physical environments (Windows Server and Linux servers), Cloud and SaaS.

NAKIVO Backup & Replication offers local backup, replication, failover, cloud backup, tape backup, backup copy, backup data reduction, instant verification, granular recovery and disaster recovery orchestration, all managed through a convenient web interface. It includes advanced features such as deduplication, immutable backups against ransomware and an intuitive interface, enabling efficient, secure and optimized management of backup operations.

The solution also includes an advanced Disaster Recovery (DR) feature, allowing the automation and orchestration of recovery activities across multiple sites.

It enables the creation of advanced workflows to perform failover of an entire site with just a few clicks, as well as the execution of non-disruptive recovery tests, ensuring a reliable DR plan that minimizes downtime and prevents data or revenue loss.

It also enables the protection of Microsoft 365 data, including Microsoft Exchange mailboxes, OneDrive for Business, Microsoft Teams and SharePoint Online sites, ensuring their security and integrity.



# STORAGE, BACKUP, ARCHIVE, SHARING AND VIRTUALIZATION



## PROXMOX

Proxmox is an open-source virtualization platform that enables centralized management of virtual machines and containers. Widely used in enterprise environments, it stands out for its intuitive web interface and ease of IT infrastructure administration.

It supports a variety of storage solutions, including NFS, iSCSI, and Ceph, ensuring scalability and high data reliability. Its clustering functionality with high availability guarantees service continuity and operational resilience.

Proxmox integrates advanced backup and recovery mechanisms, with automated backups, contributing to efficient and secure information management.

Its flexible architecture allows for resource optimization and reduced operational costs while maintaining high levels of performance, security, and availability.



## STORAGE, BACKUP, ARCHIVE, SHARING AND VIRTUALIZATION

### QNAP

QNAP offers reliable and scalable storage solutions, specializing in Network-Attached Storage (NAS) appliances used by businesses for file sharing, virtualization, storage, backup and private cloud, enabling organizations to manage, protect and access their data efficiently and securely.

The NAS storage appliances are available in both rackmount and tower formats for SMB and enterprise environments. QNAP combines robust hardware with a strong software component, ensuring flexibility, security and simplicity in data management, as well as surveillance systems.

NAS models vary according to storage and processing capacity, ranging from 2-bay to 30-bay models, with SSD, HDD or hybrid disk options, dual-controller models and all-flash solutions for robust high-availability environments.

To support high-speed data flow between the network and the appliances, QNAP offers networking solutions for 2.5GbE, 5GbE, 10GbE and 40GbE connections, up to 100GbE.



# MONITORING AND HELP DESK



## MONITORING AND HELP DESK

### ManageEngine

ManageEngine provides comprehensive solutions for the monitoring and management of IT infrastructures, enabling greater visibility, control and operational efficiency.

With tools covering networks, servers, computers, mobile devices, Active Directory, applications and service desk, it facilitates fault detection, performance analysis and the efficient management of incidents, projects, contracts, IT assets, information security and privileged access, as well as user self-service.

The solutions can be implemented independently or combined, adapting to the needs of each organization and contributing to more agile, organized and resilient operations.



## MONITORING AND HELP DESK

### riverbed<sup>®</sup>

Riverbed offers a comprehensive monitoring and observability platform, providing a complete view of application performance, infrastructure and users' digital experience.

Through the continuous collection and analysis of data, it proactively identifies issues, bottlenecks and anomalies in real time, supporting on-premises, cloud and hybrid environments.

With advanced analytics capabilities, APM (Application Performance Monitoring) and DEM (Digital Experience Monitoring), Riverbed enables organizations to optimize operations, reduce downtime and ensure high service levels.



## MONITORING AND HELP DESK



Since 1988, AVTECH Software has been a global leader in environmental monitoring, dedicated to protecting critical infrastructure. Room Alert solutions monitor temperature, humidity, heat index, electrical power, flooding and much more in server rooms, data centers, warehouses, cold storage facilities and other vital spaces across more than 185 countries worldwide.

The solution consists of physical devices installed in the data center and sensors that enable the monitoring of the conditions mentioned above.

The solution includes physical devices, sensors connected via wired connection or Wi-Fi, and real-time alerts sent by email or SMS, as well as remote monitoring through a centralized cloud management platform or via a mobile app. Room Alert provides continuous visibility over the physical environment, helping to prevent downtime, protect assets and ensure business continuity for organizations.



## MONITORING AND HELP DESK



SolarWinds develops solutions to help businesses manage networks, systems and information technology infrastructures, providing essential tools that add value to operations and drive better digital health.

SolarWinds enables organizations to monitor, manage and optimize their entire IT infrastructure, ensuring complete visibility and real-time control.

Its solutions cover critical areas such as networks, systems, applications, databases and service desk, facilitating fault identification, performance analysis, and the efficient management of incidents and operations.

With advanced monitoring and observability capabilities, SolarWinds helps simplify IT operations, strengthen the continuity of critical services and reduce complexity in managing technology environments.



## MONITORING AND HELP DESK



Available solutions:

- Monitoring and Observability – Effectively ensures the continuity of business-critical services through a unified view of faults, performance, availability, traffic, configurations, on-premises and cloud infrastructures, applications, databases, user experience, security and much more.
- Database Performance – Performance issues are now easier to identify. SolarWinds Database Performance Analyzer monitors databases in Microsoft SQL Server, Oracle Database, Sybase and IBM Db2, across both physical and virtual servers.
- IT Service Management – SolarWinds ITSM brings together everything required, from service management, incident management and asset management to CMDB, reporting and much more, with enterprise service management capabilities that help teams resolve issues quickly and effectively.

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# NETWORKING



## NETWORKING



Peplink enables organizations to ensure reliable, flexible network connections that are prepared for modern and distributed environments.

Specializing in SD-WAN and multi-WAN connectivity solutions, it combines routing, switching, wireless and VPN technology to ensure high availability, continuity and connection performance, even in demanding scenarios.

It is recognized for developing proprietary technologies such as SpeedFusin, capable of aggregating multiple WAN links into a single internet access connection, combining features such as Bandwidth Bonding, WAN Smoothing, Hot Failover and Packet-Level Technology.

It also stands out for its application in environments that require mobility and robustness, such as rail and maritime transport, healthcare, sport and all types of industry, ensuring continuous connectivity even while in motion. With unified, intuitive management and resilient solutions, Peplink enables traditional WAN infrastructures to be replaced by more efficient networks, increasing bandwidth, improving reliability and reducing operational costs.



## NETWORKING



Perle offers connectivity solutions and networking equipment, with a focus on industrial environments, including routers (4G/5G), switches and fibre optic converters. These devices ensure reliable, secure and high-performance communications between different network infrastructures.

It specializes in access and device management solutions with Serial connectivity, enabling the integration of legacy equipment into IP networks and their remote management beyond the local network.

Its portfolio includes a range of Serial communication servers that enable interconnection between devices using Serial communication and IP networks, facilitating the modernization and centralization of equipment management. These solutions are primarily distinguished by the types of interfaces supported and connectivity methods, ensuring flexibility in the integration of different industrial and business environments.



## NETWORKING



Progress Kemp LoadMaster enables organizations to optimize traffic management and ensure high application availability, providing efficient distribution across servers.

In a context where performance and service continuity are critical, this load balancing solution reduces the risk of failures, improves the user experience and ensures the continuous operation of applications.

With load balancing, high availability, scalability and compatibility with cloud and on-premises environments, it easily adapts to the growth and complexity requirements of modern infrastructures.



# NETWORKING



riverbed<sup>®</sup>

Riverbed enables organizations to optimize digital performance, ensuring visibility, control and efficiency across the entire IT infrastructure.

Through solutions that operate from the network through to the user experience, it makes it possible to monitor, analyze and improve the performance of applications, systems and connections in distributed and cloud-centric environments.

With technologies focused on WAN optimization, application visibility and SD-WAN network management, Riverbed helps reduce latency and bandwidth consumption, ensuring faster, more stable and more efficient operations, as well as an improved user experience.



## NETWORKING



Ubiquiti enables organizations to deploy high-performance networks in a simple, scalable and efficient way, adapted to different contexts and requirements.

With a complete ecosystem of solutions including antennas, wireless, switching, routing, VPN, CCTV and centralized management, it offers full control over the infrastructure, from small businesses to more demanding environments.

Recognized for its combination of innovation, ease of use and strong global community, Ubiquiti helps simplify connectivity, reduce costs and remove barriers in network deployment and management through unified management consoles and technologies such as Site Magic, which enable instant SD-WAN site-to-site VPN configuration across multiple devices with minimal effort.



# SECURITY AND MOBILITY



## SECURITY AND MOBILITY



### cyberhaven

Cyberhaven is a security platform that unifies DSPM, Insider Risk, Data Loss Prevention and AI Security solutions to protect data wherever it resides and wherever it moves, across endpoints, on-premises and cloud environments, SaaS platforms and AI tools. Its central objective is to prevent data theft in real time, monitor, control and protect sensitive data continuously, identifying risky behaviors and blocking actions that could compromise organizational security.

It differentiates itself through persistent data tracing, ensuring continuous visibility over the journey of data and providing full control over its use.

Today, data is fragmented: it is copied, pasted, captured in screenshots, embedded and summarized. In the age of AI, data has broken free. Cyberhaven solves more complex data security challenges.

## SECURITY AND MOBILITY



Cyber Sentriq offers simple, effective and easy-to-manage cybersecurity solutions focused on protecting users, data and business communications.

With an integrated approach, it combines DNS-based web protection, safeguarding against malicious websites, advanced email protection (anti-phishing, anti-spam and anti-ransomware), email archiving, malware and ransomware protection, security awareness and training (SafeTitan), as well as backup for Microsoft 365 and Microsoft Entra ID.

It provides centralized and intuitive tools that help strengthen security, ensure compliance and reduce complexity in the management of digital environments, while also delivering security training and cybersecurity awareness tools.



## SECURITY AND MOBILITY



### **K7 SECURITY**

K7 Computing (K7 Security) offers advanced cybersecurity solutions that protect devices, networks and data against increasingly sophisticated digital threats.

With a multi-layered approach enhanced by artificial intelligence, it enables the detection and blocking of ransomware, phishing, malware and zero-day attacks in real time, ensuring the continuity and security of operations.

With centralized and easy-to-manage endpoint security solutions, available in cloud or on-premises, K7 Computing helps organizations reduce risks, ensure compliance and protect their critical assets in an efficient and scalable way.



## SECURITY AND MOBILITY



### ManageEngine

ManageEngine offers solutions focused on identity, endpoint and access protection and management, ensuring greater security and control over the digital environment.

With capabilities that include Active Directory management, access control, device management and security monitoring, it enables organizations to reduce risks and strengthen protection against internal and external threats.

Adapting to modern working environments, ManageEngine supports mobility and remote access scenarios, helping organizations maintain security, compliance and control in any context.



## SECURITY AND MOBILITY



SolarWinds develops solutions to help businesses manage networks, systems and information technology infrastructures, providing essential tools that add value to operations and strengthen digital health in terms of cybersecurity.

SolarWinds enables organizations to strengthen the security and resilience of their IT infrastructures, ensuring greater visibility, control and responsiveness to threats and operational risks.

With solutions focused on security, compliance and continuous monitoring, it facilitates vulnerability detection, event analysis and automated response, contributing to more secure technology environments that are better prepared for the challenges of modern mobility and connectivity.

Its advanced capabilities enable security and operations to be integrated into a centralized approach, reducing complexity in the management of distributed environments and strengthening the protection of the organization's critical assets.

## SECURITY AND MOBILITY



Available solutions:

- Security & Compliance – Simplifies the challenging task of maintaining, measuring and monitoring security compliance. SolarWinds Security Information & Event Management is designed to enable automation and strong situational awareness without the complexity of competing solutions.
- Access Rights Manager – SolarWinds Access Rights Manager immediately identifies credential misconfigurations and triggers alerts for rapid mitigation, such as account removal. It is also designed to monitor and report unauthorized access attempts. Visualizing Active Directory user permissions is the first step towards reducing risk.
- Patch Manager – SolarWinds Patch Manager provides full control over which and where servers and workstations receive specific patches, while also allowing updates to be proactively scheduled at the most convenient time, protecting systems through optimized security update management.



## SECURITY AND MOBILITY



Sophos has provided a wide range of cybersecurity products and services since 1985. Its main offerings include Sophos Intercept X (advanced protection for endpoints and servers), Sophos Firewall with Xstream architecture, Sophos Central (a unified management platform), Sophos MDR (Managed Detection and Response), Sophos ZTNA (Zero Trust Network Access), Cloud Optix (cloud security), as well as switches and Wi-Fi 6/6E access points.

The company also offers encryption solutions, antivirus, and Cybersecurity as a Service solutions, combining adaptive AI and human experts to provide 24/7 monitoring and response against cyberattacks. Sophos delivers advanced cybersecurity solutions that protect users, networks and endpoints against threats such as ransomware, malware, phishing and zero-day attacks.

Sophos simplifies security management by offering centralized visibility and continuous threat defense, making it one of the global leaders in the sector.



## SECURITY AND MOBILITY



Tenable enables organizations to continuously identify, assess and reduce vulnerabilities, protecting the business, its reputation and trust.

With a platform powered by artificial intelligence, it provides centralized visibility across the entire attack surface, enabling risks to be detected and threats to be addressed quickly and effectively.

It covers IT infrastructures, cloud environments and operational technology (OT) systems, as well as vulnerability analysis in applications, providing risk context and intelligent prioritization to significantly reduce exposure to cyberattacks.



**DSSI** 



**CLOUD**



## CLOUD



Wasabi offers fast and cost-effective cloud storage, enabling organizations to store and access their data securely and efficiently.

Focused primarily on storage, it ensures high performance and predictable costs, incorporating features such as immutability, retention period definition and policy enforcement for greater data control and protection.

With a scalable solution that is easily integrated with backup systems and other platforms, Wasabi ensures the storage of large volumes of information with continuous accessibility and enhanced security. Its infrastructure is distributed across multiple geographical regions, ensuring data redundancy and high availability.

It further complements its offering with Cloud NAS, which enables integration with local storage equipment, Surveillance Cloud aimed at the storage and management of video surveillance systems, and Air Intelligent Media, focused on the intelligent indexing and distribution of multimedia content.

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DEFEAT CYBERATTACKS

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Cloud



 **wasabi**

*We stand alongside our partners in every challenge, with a clear goal:  
to grow, evolve, and achieve real results, **together.***

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